

Message Text

UNCLASSIFIED

PAGE 01 STUTTG 00936 160645Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----109943 160647Z /20

R 121535Z MAY 78 ZDK
FM AMCONSUL STUTTGART
TO USDOC WASHDC
INFO SECSTATE WASHDC 4327
AMEMBASSY BONN

UNCLAS STUTTGART 0936

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: SURVEY OF THE GERMAN MARKET FOR MEDICAL EQUIPMENT

THE CONSULATE GENERAL BELIEVES THAT DR. KINDEL'S MARKET RESEARCH STUDY ON THE GERMAN MARKET FOR MEDICAL EQUIPMENT IS SATISFACTORY. THE SURVEY COVERS ALL POINTS INCLUDED IN THE MARKET RESEARCH SPECIFICATIONS. THE DATA REFLECT CURRENT DEVELOPMENTS IN THIS INDUSTRY. FORECASTS - TO A CERTAIN EXTENT DISTORTED BY CURRENCY REALIGNMENTS - AND REASONS GIVEN FOR ESTIMATED MARKET GROWTH UNTIL 1980 ARE SUPPORTED BY INDEPENDENT ASSESSMENTS OF OUR INDUSTRY SOURCES. THE SECTION ON THE TRENDS OF TECHNICAL DEVELOPMENT AND INNOVATIVE PRODUCT APPLICATIONS IS PARTICULARLY WELL DONE.

WE RECOMMEND THE FOLLOWING ADDITIONS:

PAGE 27, LEADING MANUFACTURERS IN GERMANY:

- 1) GAMBRO DIALYSATOREN GMBH CO.KG (SWEDISH SUBSIDIARY),
ERMELESSTRASSE 76, D-7450 HECHINGEN -DIALYSIS EQUIPMENT-
- 2) WILHELM JULIUS TEUFEL, NECKARSTRASSE 189-191, D-7000 STUTTGART 1 -PROSTHETIC EQUIPMENT-

MINOR CORRECTION:

- 3) ACCORDING TO THE DEUTSCHE BUNDESBANK, AVERAGE ANNUAL RATE OF EXCHANGE FOR 1977 WAS DM 2.32, ONE DOLLAR.MILLER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STUTT00936
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780206-0184
Format: TEL
From: STUTTGART
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780562/aaaacaqd.tel
Line Count: 46
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 2a24969f-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 16 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2701549
Secure: OPEN
Status: NATIVE
Subject: SURVEY OF THE GERMAN MARKET FOR MEDICAL EQUIPMENT THE CONSULATE GENERAL BELIEVES THAT DR. KINDEL'S
MARKET RESEARCH STUDY ON THE GERMAN MARKET FOR MEDICAL EQ
TAGS: BEXP, GE
To: COM
Type: TE
vdkgwkey: odbc://SAS/SAS.dbo.SAS_Docs/2a24969f-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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